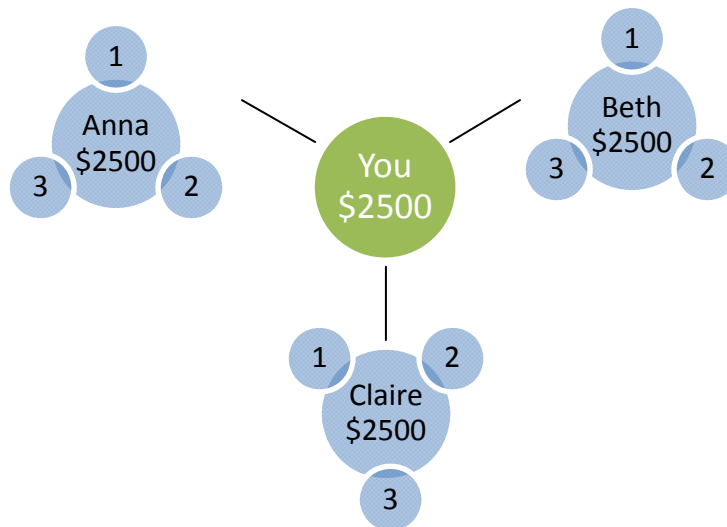


# ARBONNE System for Success and Compensation Snapshot



Levels (Maintenance)
Consultant (\$1200 annual)
District Mgr (\$2,500)
Area Mgr (\$10,000)
Regional VP (\$40,000)
National VP (\$160,000)

Six for Success
30-60 people/month
\$2500 volume
\$500 average volume/group * 5 people
X 6 groups per month
<hr/>
\$3000 volume/month * 30 people
\$ 1050 Retail Profit



DM	AM	RVP	NVP
8% Group Volume Override \$200 DM Bonus \$400-\$1000/month average	+ 6% Group Volume Override \$400 Bonus \$1000-\$4000/month average	+3% Group Volume Override \$600 Bonus \$5000-\$16,000/month average Mercedes \$800	+1% Group Volume Override \$600 Bonus \$20,000+ per month Mercedes \$1000
<b>Consultant (\$79) - 35% Retail Profit + 15% PC Commission on Reorders + Bonuses &amp; Trip Incentives</b>			
<b>Preferred Client (\$20) - Loyalty Program with 20% Client Discount</b>			

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