

# WELCOME TO OUR TEAM!

## FIND YOUR WINGS WITH THE SPIRIT WINGS NATION!

We are so glad to have you be a part of our team and we are committed to your success!

As you begin to think about what it is you want for your future and how to achieve that, I hope you'll take time to think about how BIG this adventure can be if you allow it. I know it's personally changed my life for the better through finances, travel, amazing memories, lifelong friendships and personal growth. I am nothing like I was when I first signed up to be a part of this business, but I've grown and transformed and have been able to spread my wings in order to help others achieve success with their health, their appearance, or their finances. Begin to dream again and allow your Arbonne business to make a positive impact in your life.

I encourage you to stretch yourself and your vision of how you can truly change your life as you work through the next few pages in our Successful Start workbook. Make sure to connect with your sponsor and your up-line of supportive and inspiring leaders so you feel confident in building your business and promoting. Please remind your sponsor to add you to our Spirit Wings Nation private Facebook group page. In Arbonne, our philosophy is to operate as a team and treat everyone like family.

Welcome to our Arbonne family! We're so glad to have you!

To your success,



Donna Johnson  
Executive National Vice President | Cave Creek, AZ

# PERSONAL STRATEGY SHEET

## TAKING FLIGHT TO GAIN MOMENTUM QUICKLY

(To be completed with your Sponsor before your starter kit arrives)

Name: \_\_\_\_\_ Date: \_\_\_\_\_

### PERSONALIZE YOUR BUSINESS PLAN

#### WHAT ARE YOUR DREAMS, DESIRES & DISCONTENTS?

Where do you see yourself? (Do you want the Mercedes-Benz and the income that comes with it?)

What would you like to earn per month?

When would you like to achieve that?

What's your why? How will your life be impacted when you have time and financial freedom?

### SUGGESTED PLAN OF ACTION TO REACH YOUR GOALS:

#### SCHEDULE 2-3 CONSECUTIVE BUSINESS LAUNCHES IN THE NEXT 7-10 DAYS WITH YOUR UPLINE.

Your upline will 3-way call with you to invite guests to attend your launches.

Desired Results:

- Find those who want to join you in the business
- Schedule a minimum of 2 parties from each launch for a full calendar
- Take product orders
- Start qualifications for District Manager
- Earn Strong Start gifts

### FOCUS ON A 'STRONG START' & EARN PRIZES



	Volume Goals*	
Month 1	1,500	Promote to District Manager Receive \$700 Product Voucher
Month 2	2,500	
Month 3	3,500	

Strong Start training can be found by searching 'strong start' in *The Source* section of the Arbonne website.

### PROMOTE TO DISTRICT MANAGER

Complete the "Soaring to District" document with your sponsor and focus on finding your "Dream Team."

My commitment to overcome any obstacles:

I will hold myself accountable to:

# YOUR CONTACTS

## CONTACT LIST – LOCAL *(within driving distance):*

Keep this list with you and continually add names as you think of them!

These are the people you will be inviting to your Business Launches (work with your upline to use 3-way calling to invite).  
If they can't attend one of your launches, invite them to host or meet with them one-on-one.

Name:	Contact Info:	Notes

